**JEFFREY S THOMSON**

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**PROFESSIONAL EXPERIENCE**

**Saint Joseph’s Hospital (SJH),** Syracuse, NY February 2020 – Current

**Financial Analyst**

* Collaborate with ten service line leaders to implementing the 18 month Rolling Forecast. For 400 departments, using historic trends and aligning those with future operations, we create an 18-month profit and loss forecast.
* Perform service line analytics on volume trends to predict future performance.
* Prepare Proforma profit and loss analysis to enhance profit margins. For example, performed a five-year analysis for a $1.6 million investment in the DaVinci Surgical Robot.
* Collaborate with service line leaders to pull data on financial and operational metrics, perform contribution margin analytics to gain insight into profitable and profit loss procedures.
* Aid in the month-end accounting closing process by completing twelve journal entries.

**Bankers Healthcare Group (BHG),** Syracuse, NY January 2019 – November 2019

**Financial Analyst**

* Designed and implemented an excel based financial model that consolidates five years of general ledger data into a working Balance Sheet, Income Statement and Statement of Cash Flows. This allows users to quickly view and analyze current and historic results.
* Improved upon existing financial models that track and forecast industry-specific revenue and expenses to better forecast current and three-year future net income potential.
* Prepare the monthly Board of Directors package that compares the forecasted to actual results displayed by the Income Statements, Balance Sheet and Cash Flow Statements.
* Assisted in the re-design and implementation of the internal Income Statement to better align with shifts in revenue and expense categorizations.

**Exelon Generation Corporation,** Oswego, NY October 2018 – January 2019

**Senior Financial Analyst**

* Prepared month-end reporting package that included general ledger reconciliation, actual versus forecast results, and budget variance analyses.
* Developed and analyzed monthly expense plans for six operating units.
* Addressed identified expense needs for internal operating units and redeployed capital accordingly to stay with the operating budget.

**United States Postal Service**, Washington, D.C. March 2012 – August 2018

**Manager, Business Evaluation** April 2017 – September 2018

* Achieved a 50% reduction in completion time for financial analyses of business suppliers by implementing a process that streamlines data input while strengthening analytic results.
* Developed the financial analysis process for awarding multi-million-dollar transportation and product supply contracts. This included developing financial metrics and risk rankings of suppliers to determine their financial health.

**Financial/Business Analyst- Business Evaluation Group** March 2012 – March 2017

* Designed and implemented monthly Income Statements for ten Postal Service products that calculate actual results and compare to the prior period and to plan. Worked with product sponsors to reconcile the variances.
* Built forecasting models for two multi-million-dollar products, passports and money orders that utilize historic volume and industry trends to predict current and future profit scenarios.
* Developed financial models, methodologies, and measurement criteria to monitor and assess business case financial performance for new initiatives.
* Validated and tracked business case revenue performance against projections. Conducted comprehensive financial reviews and studies to analyze, evaluate, and report on financial trends and implications to the Postal Service.
* Performed the financial analysis for a $5 million cost savings initiative of the Postal Service distribution network. Developed profit and loss statements, cash flows and presented the findings to the Chief Financial Officer and Chief Marketing and Sales Office. The project's five-year net present value (NPV) was expected to yield $10-$25 million in operational savings.

**FMR Consulting, Inc**., Alexandria, VA September 2009 – February 2012

*A multi-service consulting firm serving clients throughout the United States.*

**Senior Analyst-Department of Education**

* Assisted with the extraction, clean-up, and analysis of current and historical credit program data to better estimate loan program costs.
* Collaborated with colleagues to produce monthly financial statements and ensure proper accounting treatment of those statements.
* Produced monthly cash flow and activity reports on billions of dollars for two student loan programs based on general ledger data activity in the loan programs. Provided current year vs. prior year fluctuation analysis that enables management to identify large anomalies and issues before the release of reports to the public.
* Developed monthly journal entry accruals and line items in monthly financial statements that vary in amounts from a few million dollars to several hundred million dollars.
* Dramatically improved the Grant Liability and Grant Advance Accrual estimates while receiving a clean audit opinion from Ernst & Young for the Grant Liability and Grant Advance Accrual statements.
* Performed a regression analysis that accurately estimated DoED liability expenses of $4.1B. Improved automation of accrual processes. Developed the process, procedures, proper calculations and templates to successfully complete the grant advance accrual which has been implemented as standard procedure.

**TD Ameritrade/National Investors Services Corporation**, New York, NY 2004 – 2007

**Mutual Fund Analyst** (2004 – 2007)

**EDUCATION**

**M.S. in Applied Data Science** (2022) *(current),* Syracuse University School of Information Studies, Syracuse, NY

**M.S. in finance** (2009), Brandeis University Business School, Waltham, MA

**Bachelor of Arts**, Economics (2004), Bucknell University, Lewisburg, PA

**TECHNICAL SKILLS**

* Proficient with R-Studio and Python program languages
* Advanced MS Excel including financial modeling, complex formula utilization, and pivot tables
* Oracle Crystal Ball for financial forecasting, scenario analysis, and correlation assumptions
* Think Cell for MS PowerPoint for data automation and chart optimization